



**TAKE POINT**  
TRAINING

# Senior Management Programme

Beyond the ordinary

 [www.takepointtraining.com](http://www.takepointtraining.com)



## ▶ Leading from the front

Senior Management Programme

For directors, senior managers and aspiring leaders.

**In today's ever-changing business world, the way you lead yourself and others is more important than ever.**

Yet what defines great leadership? A truly skilled leader possesses a unique set of qualities that inspires others to follow and succeed. It is the driving force that motivates employees, ignites innovation and shapes your organisation's culture.

Our Senior Management Programme is an immersive leadership course designed to explore your leadership identity, **enhance your approach**, and understand the core dynamics of team interactions.

Led by experienced former military personnel with unique leadership knowledge gained from specialist military sectors worldwide, this unique programme provides an opportunity to gain a deep understanding of yourself and your impact on others.

**Get ready for a unique journey of growth and self-discovery.**





# Senior Management Programme

Leading from the front

## SENIOR MANAGEMENT PROGRAMME

We know that individuals in senior positions shoulder substantial responsibilities and face diverse pressures and challenges. Managing multiple teams, departments and projects while meeting performance targets can result in increased workloads and stress levels.

**That's why we focus on four core areas essential for overcoming these challenges and improving your own performance and that of your wider team:**

1. Self
2. Teams
3. Team of Teams
4. Psychometrics

**Mastering these four elements empowers leaders to better understand and manage their emotions, foster collaboration, inspire teams, improve communication and productivity.**

This enhanced connectivity fuels innovation, organisational agility and equips leaders to navigate the challenge of constant change.



# Senior Management Programme

Leading from the front

## SENIOR MANAGEMENT PROGRAMME

**Take Point Training's approach to leadership development is unique.**

Instead of traditional lectures, we prioritise experiential learning, emphasising hands-on experiences and real-world applications. Through workshops, interactive tasks, presentations, fireside chats, and personal one-to-one feedback, we help you discover your leadership identity and lead high-performing teams effectively.

**The bespoke programme, typically spread over 8 days across a 3-month period, will be designed to suit your people and organisation's needs. Together we will create a transformational solution that empowers participants to unlock their full leadership potential and leaves a lasting impact.**

## OUTCOMES

---

- » Emotionally Intelligent leaders who understand human emotions, motivations, and behaviours.
- » Team-orientated leaders who build diverse, high-performing teams and achieve exceptional results through collective strength.
- » Strategic leaders who analyse complex problems, evaluate options and make sound decisions.
- » Inclusive leaders who foster a culture of diversity, equity and inclusion.
- » Inspirational leaders with influential presence and strong communication skills who motivate their teams to achieve exceptional results.
- » Enhanced collaboration and awareness of broader business activities through networking with other participants.



## MODULE 1

### SELF LEADERSHIP



#### Great leadership starts with self-leadership.

In order to effectively lead others through increasing complexity, leaders must first learn to lead themselves. This immersive module delves into the importance of self-awareness, helping you to understand and recognise your own personality, emotions and behaviours.



#### Psychometric profiles

Between modules 1 and 2, you will receive your unique Insights Discovery® psychometric profile. This personal development tool maps your personality onto a four-color model, offering valuable insights into communication and working styles, strengths, areas for growth, and interpersonal dynamics.

## MODULE 2

### EFFECTIVE TEAMS



In this module, we harness the insights from your psychometric report to uncover a deeper understanding into your individual traits, motivations and values. In short, what truly drives you as a person.

Building upon the foundation of self-awareness established in module 1, we focus on extending this understanding to our high-performing sub-teams and ultimately to the organisational level.

## MODULE 3

### TEAM OF TEAMS



Building on the themes covered in modules 1 and 2, we delve into the Team of Teams concept – a leadership and organisational approach that advocates for a more flexible, interconnected, and collaborative approach.

During the programme, all participants have the opportunity to receive personalised one-on-one feedback from our training facilitators.



The course has been excellent and has given me so much to reflect on and implement to make a stronger team.

Jim J







## Transformational training for senior leaders

Delivered off-site in a time-protected environment, our Senior Management Programme provides a transformational learning experience for every participant. The course aims to equip you with the necessary tools to become an inspirational leader of high-performing teams.

We'll make sure you benefit from our proven approach in a way that delivers lasting change and extraordinary results.

## Experiential learning

**We know that effective training requires a more collaborative style, rather than a one-way information flow.**

That's why we blend light-touch theory with practical experiential learning - or learning by doing - with a range of tasks to develop individual and team behaviours.

By engaging participants in hands-on experiences and reflection, you are better able to connect theories and knowledge learned to real-world situations. During the programme participants are encouraged to share their experiences and work together to find solutions to complex problems.

## NOT A BOOTCAMP

At Take Point Training we don't do bootcamps. The Senior Management Programme is an immersive learning experience designed to enhance leadership and team performance: we do not shout orders, do press-ups or other physical exercises!

Our interactive training solutions take place in a friendly, safe and supportive environment and delivered by facilitators not only chosen for their leadership and team development abilities, but for their warm, compassionate and positive approach.

Our learning methodology focuses on:

- » Self-awareness
- » Emotional Intelligence
- » Communication
- » Experiential learning
- » Human behaviours
- » Psychometrics

Our emphasis is on experiential and interactive learning methods to engage participants and make training enjoyable and more effective.

“ Really powerful course, gave me a lot to think about and definitely will be implementing some of the strategies learned.

Emma E





## 5 great reasons to enrol on the Senior Management Programme

### 1. Delivered by experts in building high performing teams

Our training facilitators have a wealth of experience leading high-performing teams in high-pressure environments.

### 2. A deep understanding of the pressures facing senior leaders

The military and corporate world share many similarities, including the need for leadership, teamwork, clear communication and the ability to adapt quickly to changing situations. We share our extensive experience working in high-pressure environments where leadership and teamwork are critical.

### 3. Experiential learning methods

Effective leaders and high performing teams are not created by applying textbook theories. That's why we use experiential learning - learning by doing - to build emotional intelligence and maximise leadership and team potential.

### 4. In-depth psychometric profiling

Our course includes comprehensive psychometric profiling, a powerful tool used to enhance communication, self-awareness and team effectiveness.

### 5. Exceptional results

Ultimately, our Senior Management Programme has a track record of delivering results. From working with a range of leaders and aspiring leaders our transformational programme continues to exceed expectations.



“

**I found the way all of the training facilitators openly shared their previous unique experiences highly beneficial.**

**Despite the apparent differences between military and construction, the overlaps were quite overwhelming. Witnessing how their skills can be applied to our workplace has been truly inspiring. I would highly recommend the programme.**

Lucy  
Head of Marketing

“

**Having attended a number of ‘leadership’ courses in the past, I know it’s all too easy to dismiss the opportunity to do another one. However, far from covering the same ground as past training, the discussions, tools and concepts covered in this course introduce new thought processes, validate established ones, and highlight areas where development opportunities exist for us as individuals or our teams.**

**The programme is designed to enable busy professional people to take a step back, reflect, understand and learn in order to continuously improve for the future. Thanks to all the training facilitators for a great course.**

Nathaniel

Strategic Development Director







“

**Absolutely brilliant course ... I really have truly enjoyed it and found it a really useful use of time.**

Anon



“

**The content of the course is well thought out and delivered in a way which teaches techniques and skills to give us the tools to better deliver in our day-to-day roles.**

Andrew A

“

**Take Point's training style is fantastic and I've enjoyed the whole programme of the SMP.**

Lucy S



“

**An excellent opportunity to take the time in a safe environment to challenge your own thinking and impact in the workplace.**

Nathaniel T



# Who are Take Point Training?



**Meet Squadron Leader (Rtd) Shaun Pascoe  
Founder & Business Owner**

During his 16-year career in the Royal Air Force (RAF), Shaun led a Medical Emergency Response Team (MERT) that provided critical care to injured troops during helicopter transports to military bases. He served on operational tours in Kosovo, Sierra Leone, Iraq and Afghanistan.

Our training facilitators bring a unique perspective to the challenges faced in healthcare. Whether working in difficult environments or adapting to rapidly evolving circumstances, our team is committed to helping people overcome obstacles, to fulfil their potential.

**Today our mission is to unlock  
the power of your people.**



# Our partners



Incorporating community services in Exeter, East and Mid Devon





“

**Fantastic insight into management styles and techniques as well as getting to know myself better as a person and a leader.**

Gary M



“

**Great course which gave me an insight into areas I had very little knowledge of before but use every day.**

David W



“

**I found this to be the most and enjoyable insightful course I've ever attended. Can't wait for module two.**

Carol H



“

**Really powerful course. It gave me a lot to think about and I will definitely will be implementing some of the strategies learned.**

Emma E





**TAKE POINT**  
TRAINING

Find out more



**Leadership and team development**

For more information or to discuss your requirements please email:

[hello@takepointtraining.com](mailto:hello@takepointtraining.com)

**TAKE POINT TRAINING LTD  
BFOB, NORTH PARADE, FALMOUTH, CORNWALL, TR11 2TF**